

***theloanhöund***

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## **Karl & Lisa's situation was a tricky one**

Karl & Lisa were referred to my service by another great client of mine, Dave.

When I first spoke with Karl on the phone I was thinking to myself 'this seems like a pretty straight forward first home buyer scenario' until I learned a little more about their employment situation. Karl, an Electrician, had only been in his new job for about a month and was still on a probationary period. Lisa, a qualified fitness instructor, previously had casual employment at a couple of different fitness centres, however had only just started in a permanent job the week before - at a remote mine site... this one was going to be a challenge!

You see, most lenders tend to steer clear of people on probationary periods so we immediately had an issue with Karl's employment. Lenders also like to see a couple of recent payslips from an applicant which made the situation a little sticky because Lisa had not yet been in her new job long enough to receive a payslip. So we needed some magic to happen, and fast, because there was no way I wanted Karl & Lisa to miss out on their first home.

I then spent half a day negotiating back and forth with different lenders and my persistence paid off. Karl & Lisa not only had their loan quickly approved, but also received a great loan package with low fees. The best part is that they waved goodbye to their landlord and are now living in their own home!

With the recent increase in the First Home Buyers Grant, you probably know a young couple looking to buy their first home? Why not put us in touch?

Adam Hindmarch  
Director/Principal Mortgage Consultant

Another success story from ***theloanhöund***